

SECURUS

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Securus Producers Platform

Level	Earned Lead Program	Pay for Lead Program	Production Weekly	Promotion Guidelines Quarterly
National Agency Director	75%	120%	\$80,000.00	\$1,000,000.00
Regional Vice President	70%	115%	\$55,000.00	\$680,000.00
Regional Manager	65%	110%	\$30,000.00	\$360,000.00
District Manager	60%	105%	\$12,500.00	\$150,000.00
Senior Advisor	55%	100%	\$3,250.00	\$40,000.00
Advisor	50%	95%	\$2,500.00	\$30,000.00
Agent	45%	90%	-	*\$10,000.00*
Apprentice	40%	85%	-	Entry Level

* Apprentice must write \$10,000 AP to promote themselves to Agent Level.

* Apprentice to Agent promotion must be done within one calendar month.

Every promotion thereafter is quarterly. You MUST promote yourself one level at a time.

- First Quarter – January 1st to April 1st
- Second Quarter – April 1st to July 1st
- Third Quarter – July 1st to September 30th
- Fourth quarter – September 30th to December 30th

National Agency Directors can *Break Away* with \$1,000,000 of Submitted Premium for the qualifying period. 50% of total production outside of Primary Team/Region required. N.A.D. Compensation Program not illustrated here.